



Making the product a natural extension of you.

Scotty & Marlyse DoTerra Hawaii Leadership

What is your biggest challenge?

Scotty	Setting goals, prioritizing them, flushing out the tasks, benchmarking the whole thing to see where I am.	Getting organized.
Marlyse	Lack of time. Too much to do, outside of DoTerra. The rest of my life/biz's are competing with DoTerra. My life vs. DoTerra. Either/or, can't have both.	How to have both, at the same time.
Doreen	Am I doing the right thing? Is there a better way? Am I thinking the right way? I feel bogged down. I want to be happy, motivated, need more personal contact 1-2-1 basis. No matter what I do, I will still end up in the same place.	Doubting myself
Dawn	1. Not enough time to organize my new system. 2. Not having enough face-to-face. I'm better in person. (they're not willing to, but what am I willing to do?) I can't do what I want because...I don't let myself.	Not meeting my own demands (in time of Covid) I'm so nicceeeee
Erica	A lot of trainings that I'm doing. Keep up with homework. Physically, difficulty walking. Resting enough at same time.	Keeping up (physically & mentally/biz)

Clarke asks me to listen to a motivational speaker who is fraudulent, in jail.

Clarke giving me all these excuses. Even this turns out that bad. Clarke loves this guy, but it's not for me.

I don't know what to believe. (Erica: You were believing in your truth.)

He was trying to do something good for me and I found out it was fraud.

What is your biggest hope?

Scotty	Leaders of leaders. Inspire dreams and value, to make it a (dreams) reality for them. Add value to my people, teams. Make a difference in people's lives. Fulfill God-given potential. Person of consequence.	Leader of souls. (if I make it here I make it everywhere. If I don't make it here, I make it nowhere)
Marlyse	Find happy people to hang around. Puppy dog happy people. Searched in my head. I know one. She's like me, super super busy.	To be happy
	Free time, creative, be around other happy people. Having time to vacation. Taking 3 days in a row off.	
Dawn	I can successfully be myself. Have balance. I want people to be NICEEEEEEE to me. Build my team better stronger. To be gold. (success-not this)	
	To just do this. A home office. No other job to go to. Sharing and connecting, building the business that I WANT, the TEAM THAT I WANT. Passionate about helping others. Meaningful. Depth.	Ownership IT'S MINE

What is your biggest hope?

Doreen	Truly know the purpose in my life and be free of doubts. Attract right kind of people to my team. Success. Better and stronger growing team of builders (tired of customers).	To give to my family.
	Same goal as I do. Financially successful. Make good decisions. I want to be all this in order to give to my family. To have my family be more comfortable and financially well-off.	
Erica	All the study and the research and the effort with this and decades will amount to something. Truly want to help and heal others find solutions of their own. Solve their own problems.	To heal myself.
	5 strong builders who help solve problems and not be a problem. Doers and thinkers. Put pieces together of the puzzle. Answers. A lot of pieces, but not the picture put together. My own home. To do it my own way. I'm not a follower. Higher path. Feel at home. Home office, granny flat. Heal from Savior Syndrome.	Who healed herself before she healed the world.

My Regular Self vs. My Super Self

	Biggest Challenge = Regular Self	Biggest Hope = Super Self
Scotty	Manager	Vicar (person who guides towards a greater end)
Marlyse	Doing it all. Server	Doing what makes me happy. Happy.
Doreen	Always learning & questioning myself Student	Co-leader with her team Business woman
Dawn	Pleaser and follower	I follow the beat of my own drum. Trend Setter
Erica	Tryin' to keep up. Everybody's anchor. Super Wife & Super Mom.	Raising my own dragons Wizard

Who I am & What I do

Scotty	I am Vicar Scotty.	I guide you towards a greater end. (I lead you to the fulfillment of your mission.)
Marlyse	I am Happy Marlyse.	I do what makes me happy.
Doreen	I am business woman Doreen.	I co-lead with my team
Dawn	I am Trend Setter Dawn.	I make you into an original (you).
Erica	I am Wizard Erica.	I show you own to create your own magic.

Be someone.

Level up.

Title: _____

Name: _____