

PROSPECTING THAT MAKES EVERYONE FEEL GOOD

KICKSTART NONACTIVE RECRUITS WHO ARE GETTING DISTRACTED, LOSING THEIR MOMENTUM, & GETTING STUCK.

VICKY LEE - - MAY 17, 2020

Who are you? Silver - kinda active (Doreen)

What's wrong? I don't have any business builders on my team, right now.

I have a lot of "sharers."

What's the problem (in a nutshell)? People I recruited are not turning into business builders.

Employee mindset:

- Do what I'm told.
- Not encouraged to think on my own.

Success mindset:

- I have to put time into learning and growing.
- It's all on me.

Who are you? Cami: Upline to many people and inactive for many years.

What's wrong? I let other facets of my life take priority over my business.

I'm a single mom, other job, my children, etc. before Doterra.

I allow it.

What's the problem (in a nutshell)? I can't focus or shift my mind onto the business.

Employee mindset:

- Do what I'm told.
- Not encouraged to think on my own.

Success mindset:

- I have to put time into learning and growing.
- It's all on me.

Scotty

THE JOURNEY TO BECOME WHO YOU ARE

ASK LIFE QUESTIONS (NOT BUSINESS QUESTIONS).

1. **WHAT IS YOUR GOAL IN LIFE?** TO BE ABLE TO SAY I MADE A
DIFFERENCE IN THIS WORLD.
2. **HOW DO YOU WANT TO DO IT?** CONSIDERED MYSELF AS A SERVANT
LEADER. I SERVE FIRST, IN ORDER TO LEAD.
2. **WHY (DO YOU WANT TO DO IT)?** BECAUSE PEOPLE DESERVE TO BE HEARD. #1. PEOPLE DESERVE TO
SUCCEED. #2. PEOPLE DESERVE TO FEEL GOOD ABOUT THEMSELVES.

1. WHERE? WHEREVER THE SPIRIT LEADS ME.

2. WITH WHO? PEOPLE WHO HAVE A SENSE OF PURPOSE AND
WILL NOT BE SHAKEN FROM THE IDEALS THAT GIVE
THEM THAT SENSE OF PURPOSE.

2. WHO DOES THAT MAKE YOU BE OR BECOME?

THE FOUNDATION OF WHICH EVERYTHING IS BUILT.

Cami

THE JOURNEY TO BECOME WHO YOU ARE

ASK LIFE QUESTIONS (NOT BUSINESS QUESTIONS).

1. WHAT IS YOUR GOAL IN LIFE? TO HELP AS MANY PEOPLE AS I CAN.
I ENJOY TAKING CARE OF PEOPLE.
2. HOW DO YOU WANT TO DO IT? THROUGH DO TERRA BECAUSE IT TAKES
CARE OF ALL THE NEEDS I HAVE IN MY LIFE.
2. WHY (DO YOU WANT TO DO IT)?
IT MAKES ME FEEL GOOD. LIKE I'M BEING THE BEST ME

1. WHERE? ALL OVER THE WHOLE WORLD

2. WITH WHO? PEOPLE WHO ARE IN PAIN, HAVE AN AILMENT.
SOMEONE WHO IS SICK OR IN PAIN.

2. WHO DOES THAT MAKE YOU BE OR BECOME? A NATURAL PATHIC DOCTOR

SCOTTY'S FORMULA

Life questions:	My Life Path	Scotty's Team Path
What is your goal in life?	Scotty, when you make a decisive move to grow your leadership on your DoTerra teams, that's when you will be able to say that you are making a different in this world.	(humanity was already going there, Jesus simply unleashed it)
How do you want to do it?	By being (empowering others, being a light)	By giving them my Light.
Why?	Because people deserve to be heard, they deserve to succeed and they deserve to feel good about themselves.	Because people are being heard, they are succeeding, they do feel good about themselves .
Where?	You do this wherever the Spirit leads you	The Spirit is leading me
With who?	With people who have a purpose and will not be shaken by the ideals that drive that purpose. (crusaders, leaders, definitive mission)	To people who have a purpose and who have never been shaken by their ideals.
Who does it make you?	The foundation upon which everything is built: someone who ushers in your destiny.	I am the gateway to your manifested destiny. Way maker

SCOTTY'S SCRIPT

IF YOU ARE THE PERSON I'M LOOKING FOR, YOU ARE SOMEONE WHO BELIEVES THAT THERE IS A DESTINY THAT AWAITS YOU. YOU JUST NEED SOMEONE TO HOLD YOU ACCOUNTABLE & TO MENTOR YOU THROUGH THE DIFFICULT TIMES. YOU BELIEVE THAT YOU ARE SPECIAL.

YOU BELIEVE THAT YOU ARE MEANT TO LEAD OTHERS TO THEIR OWN SPECIAL DESTINY.
I BELIEVE IN YOU.

WHAT I NEED TO FIND OUT IS IF YOU BELIEVE IN YOURSELF?

SERVANT LEADER HEALER/TEACHER/OFFERING = ULTIMATE LOVE DIES

A SERVANT LEADER SERVES THE BROKEN. SERVING (FLESH) VS SHINING (LIGHT)

CONTROLLING OTHER PEOPLE'S DESTINIES VS. TAKING CONTROL OF THEIR OWN DESTINY

1 KING VS. EVERYONE BECOMES KING

A LEADERS WHO MODELS SERVING OTHERS.

A LEADER WHO LEADS OTHERS (WHO CANNOT LEAD).

_____ A LEADER WHO LEADS LEADERS? LIVES

SCOTTY'S PURPOSE

When I make a decisive move to grow my leadership on my DoTerra teams, I am making a difference in this world, by giving my Light to where Spirit is leading me. Because people are already being heard, they are succeeding, and they feel good about themselves. I am being lead—specifically—to people who have a purpose and who are not shaken from the ideals that drive that purpose.

I am the gateway to their manifested destiny.
I am the Way Maker.

SCOTTY : WAY MAKER

HOW DO I KNOW THIS?

BECAUSE I HAVE HEARD SCOTTY SPEAK TO BNI MEMBERS IN THE DARKEST MOMENT OF THE COVID19 CRISIS AND HE SHINED A LIGHT. IT WAS MESMERIZING. IN A VAST SEA OF FEAR, HE EMITTED A SINGLE RAY OF HOPE WITH CALM AND WITHOUT WAVERING. QUITE CASUALLY.

WHEN HE MET ME IN THE PARKING LOT OF HONOLULU COFFEE COMPANY FOR A QUICK 10 MINUTE CHECK-IN, ONE DAY, HE LOOKED AT ME AND HE DID NOT SPEAK TO MY BROKENNESS. HE SPOKE TO WHO I WAS ALREADY BECOMING— AS THOUGH I HAD ALREADY BECOME IT. AS THOUGH THE SOUL I WAS BORN TO BE, HAD ALREADY BEEN BORN (A MINISTER).

A SERVANT LEADER SHEPARDS THE BROKEN.

WHEN SCOTTY SAW ME, HE ASSUMED I HAD WINGS, BECAUSE HE SAW THEM.

IN TRUTH, I HAD BLEEDING FEET. HE SAID, “DO YOU NEED YOUR FEET? JUST USE YOUR WINGS!”

A SERVANT LEADER WOULD HAVE BANDAGED MY BROKEN FEET, SO THAT I COULD WALK AGAIN.

A WAY MAKER MAKES A WAY— FOR ME TO FLY.

VICKY LEE

PLEASE SIGN UP ON MY EMAIL LIST AT:

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